



# Velocious

*Chatbot to address SAP Vendor Invoice status queries*



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# DISRUPTORS



Collaboration in Action



- ✔ Introduction to Avaali
- ✔ Top factors contributing to poor supplier relationships
- ✔ Need of the hour
- ✔ Introduction to Velocious
- ✔ Key Features and Advantages of Velocious

## Who we are

- Specialist in Enterprise Information Management
- Headquartered in Bangalore, subsidiary in Singapore, customers worldwide
- Over 60+ specialists, 300+ man-years of experience, AIIM trade member
- Partnership with BOB vendors –SAP, OpenText, Kofax, Blackline, Canto etc.
- AIIM Trade Member

## What we do

- Advisory services to support in the creation of Enterprise Information Management strategies
- Connect strategy to execution
- Implement and support of best of breed technology solutions
- Solutions for Shared Service Centers

## Our Differentiator

- Over 50 implementations for large enterprises - Strong customer references
- Rich understanding of solutions in EIM and its impact to achieve your business goals
- Specialized skill pool – several years of global experience in implementation and advisory services
- High focus on accountability and delivering business outcomes

## Our Values

- Accountability
- Integrity
- Love for Success

# Our client portfolio

- One of India's largest companies in Oil & Gas
- One of the largest Indian paint company & manufacturer
- One of India's largest Private Utilities
- One of the leading North American food production and distribution company
- One of the largest media companies in Australia and New Zealand
- Qatar's largest Oil & Gas companies
- One of the leading Indian food-products corporation
- One of the leading American multinational medical devices, pharmaceutical and consumer packaged goods manufacturer
- One of the ministries in Qatar Government
- One of the leading producers of cement in South India





Seeing the world better.





Over 50 projects with upper mid to large enterprises

# Supplier relationships can be costly!

 In this new world, suppliers are considered “Hidden factory”

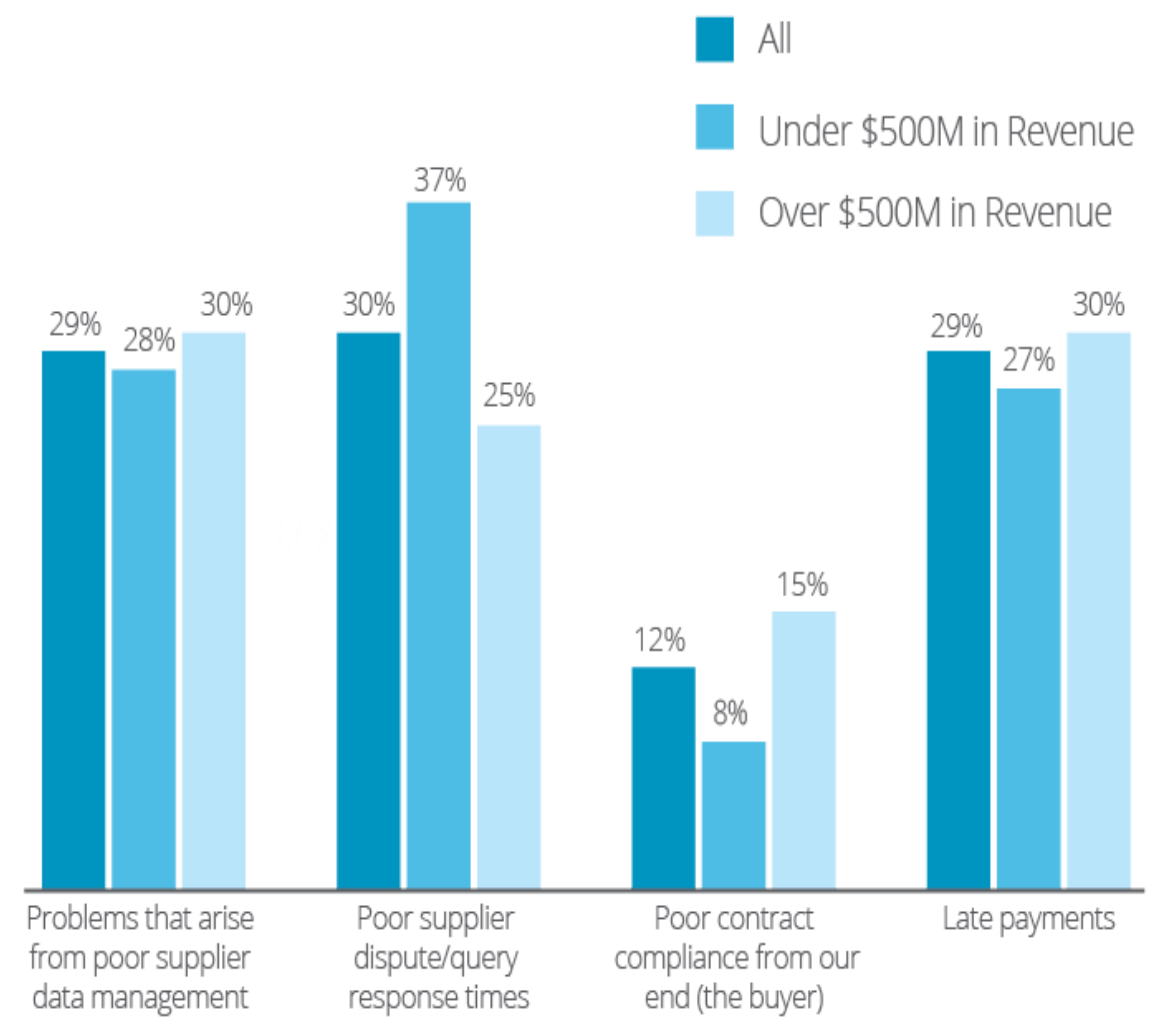
 Poor supplier dispute/query response times is one of the primary factors for poor supplier relationships

 According to recent research, the accounts payable team spends 30% of their time in answering the queries from suppliers.

 Loss of productivity for the AP team to handle routine queries is a big pain area for enterprises.

 Leading enterprises are looking to automate supplier response / queries via latest technologies

## TOP FACTORS CONTRIBUTING TO POOR SUPPLIER RELATIONSHIPS



Source: <https://www.paystreamadvisors.com/resource/2017-supplier-management-report/?sf=1>  
<http://www.p2pnetwork.org/component/rsform/form/113-ppn-annual-survey-2017.html>

# 01

## Faster Resolution of Queries

In order to keep your suppliers happy and satisfied it is very important to resolve their queries faster. Waiting time in between the query submission and getting an answer plays a huge role in supplier's retention with the organization

# 02

## 24/7 Availability for query resolutions

Suppliers should be able to check the status of their payment dues and upload their invoices anytime - anywhere

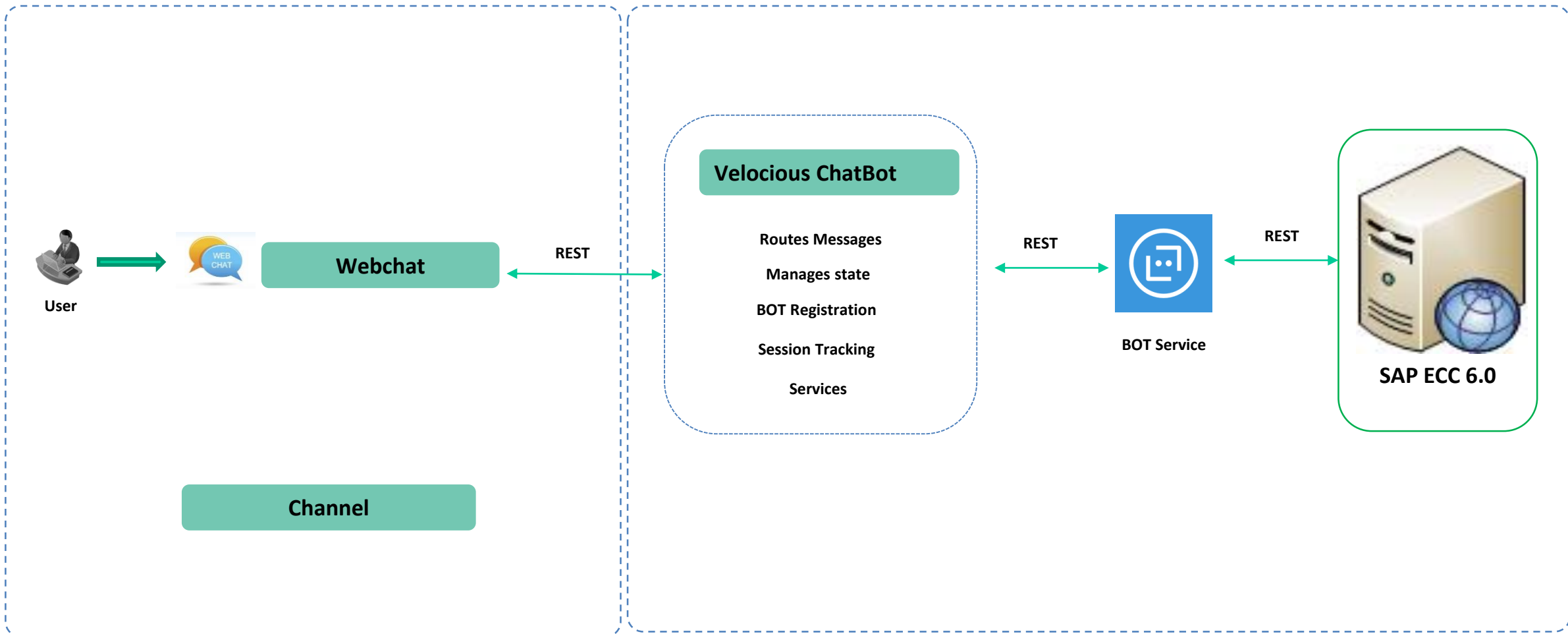
# 03

## Seamless Interface for suppliers

The suppliers are always looking for a hassle-free and one window communication with the buyers.

# Velocious – Solution Approach

Chat based environment for automated responses using rule based NLQ, Status updates for the invoices are communicated via Chat to the vendor, Invoice submitted through the Chat bot, subjected to the Accounts Payable processes



# Key Features of Velocious

Existing suppliers can now self-register via Velocious



## Self-Registration

## User Maintenance and Audit Trail



User maintenance facilities for existing suppliers, for e.g. Changing Password, updating address etc.

Obtain vendor Invoice status (for both PO & Non-PO invoices) anytime, anywhere within seconds, it can also fetch Invoice status based on a date range



## Status-update

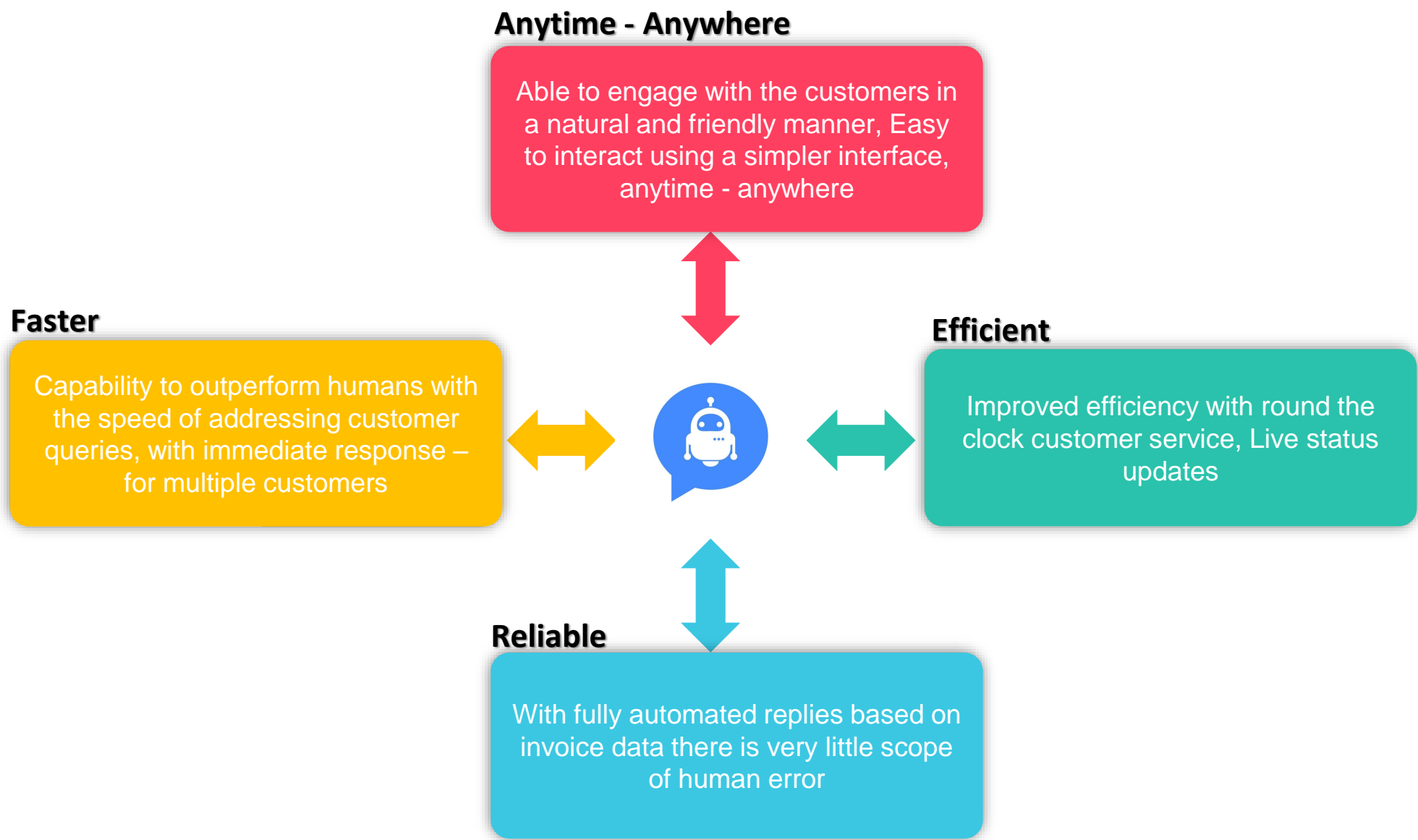
## Upload Invoices



Suppliers will also be able to upload invoices for processing via Velocious



# Advantages of Velocious



avaali™



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